

Don Bravaldo has presented merger and acquisition and business valuation subject matter at the following seminars and events:

- Virtual Board Presentation, April 28th, 2020, ***M&A: A Market in Limbo, Thriving in a Post Crisis Environment***
- Georgia Society CPAs 2020 Decision Makers Conference, April 23, 2020, ***Just OK is Not OK! Mistakes Owners Make in Selling A Business & Why Every Owner Needs A Plan & An Advisor.***
- Brightworth Business Exit & Transitions Services (BETS) Academy, April 16, 2020, ***M&A: A Market in Limbo, Thriving in a Post Crisis Environment***
- Gratus Capital Business Owner Luncheon, October 30, 2019, ***Sell Side Case Study, M&A Market Review and 2019 Outlook***
- Panel Discussion Georgia Society CPAs – Personal Financial Planning Conference, October 23, 2019, ***Growing Your Business by Partnering with Other Professionals***
- North Georgia Estate Planning Council – Nease, Lagana, Eden & Culley, October 22, 2019, ***Why is My Phone Ringing? Selling your Business in a Hot M&A Market***
- Vistage Group Presentation, Various Dates Fourth Quarter, ***Sell Side Case Study, M&A Market Review and 2019 Outlook***
- Business Radio X – Market Mate Atlanta Radio Segment, October 4, 2019, ***Question and Answer – Share BCA History and Networking Tidbits***
- Institute of Management Accountants (IMA) Birmingham, Alabama Chapter, September 19, 2019, ***Update on Merger & Acquisition 2019***
- Nease, Lagana, Eden & Culley, Inc, September 13, 2019, ***Current Merger & Acquisition Activity 2019***
- Financial Executives Networking Group (FENG) & RSM Atlanta CFO Network event, June 19, 2019, ***Current Merger & Acquisition Activity 2019***
- Virtual Board Presentation, June 6, 2019, ***Chemical Company M&A Case Study***
- Iberia Bank Wealth Management Group, June 5, 2019, ***Sell Side Case Study, M&A Market Review and 2019 Outlook***
- Data Protection, Privacy & Cybersecurity Webinar – Panel Discussion, May 21, 2019, ***M&A Cyber Risk: The Intersection Between Growth and Risk***
- Cobb Chamber of Commerce Economic Development 101 Lunch & Learn – Panel Discussion, May 15, 2019, ***M&A and International Economic Development***
- Georgia Society of CPAs – 2019 Decision Makers Conference, April 24, 2019, ***Why is My Phone Ringing? Selling your Business in a Hot M&A Market***
- Bennett Thrasher, Maynard Cooper & Gale, Bravaldo Capital Advisors and Accountants One – M&A Panel Discussion, February 20, 2019, ***Negotiating M&A Deals: Key to Success in a Hot Market***
- 2018 Barnes & Thornburg Middle Market Private Equity / M&A Update Panel, August 28, 2018, ***M&A Update and Review***
- Georgia Society of CPAs – 2018 Decision Makers Conference, April 19, 2018, ***M&A: When Baby Boomers Retire and Raising Capital***
- Fuse Alliance Speaking Engagement, March 7, 2018, ***Why is My Phone Ringing? Selling your Business in a Hot M&A Market***

- Institute of Management Accountants (IMA) Birmingham, Alabama Chapter, January 23, 2018, ***M&A Update & Closely-Held Business Presentation***
- Cobb County Bar Association – Business Law & Litigation, November 10, 2017, ***M&A Market Conditions & Transactions Presentation***
- Thompson Hine Event End Game, June 7, 2017, ***Preparing for a Successful Exit from a Closely Held Business***
- IntraLinks Breakfast and M&A Networking Group, May 18, 2017, ***2016 M&A Market Review and 2017 Outlook Presentation***
- Commercial Bankers including: United Community Bank, BB&T, SunTrust, Wells Fargo, Iberia, and Servis First Bank, various times Second Quarter 2017, ***2016 M&A Market Review and 2017 Outlook Presentation***
- Commercial Banker, BNY Mellon, February 10, 2017, ***2016 M&A Market Review and 2017 Outlook Presentation***
- 2016 Georgia Society CPAs Atlanta & Savannah Tax Forum, November 3, 2016, ***Buying and Selling a Business***
- Vistage Group Presentation, October 20, 2016, ***Tales from the M&A Trenches***
- Georgia Society CPAs Merger & Acquisition Panel, August 16, 2016, ***M&A Panel Discussion***
- Accountant One Panel Discussion, May 12, 2016, ***Trends in Mergers and Acquisitions: Selling a Closely-Held Business***
- Vistage Group Presentation, April 21, 2016, ***2015 M&A Market Review and 2016 Outlook***
- Commercial Bankers including: SunTrust, Synovus Bank, Chase Bank, and The Private Bank, various times Second Quarter 2016, ***2015 M&A Market Review and 2016 Outlook***
- Independent Steel Alliance Family Business, March 31, 2016, ***Family Business Planning & Succession Presentation***
- TAG Technology Association of Georgia Roundtable, February 9, 2016, ***What's your Exit Strategy?***
- Commercial Bankers including The Private Bank, SunTrust, Wells Fargo and Community and Southern Bank, various times First Quarter 2015, ***2014 M&A Market Review and 2015 Outlook***
- Cardinal Points Group Presentation to IBM Europe SME Group, March 5, 2015, ***Investment Banking: The Nuts and Bolts of M&A***
- Virtual Board Presentation, February 24, 2015, ***M&A Advisors: Who Needs Them?***
- Cardinal Points Group Presentation to IBM South America SME Group, December 4, 2014, ***Investment Banking: The Nuts and Bolts of M&A***
- Cardinal Points Group Presentation to IBM Spain SME Group, June 10, 2014, ***The Merger and Acquisition Market Review***
- Global Capital Connections Monthly Luncheon Presentation, May 15, 2014, ***What Does Merger and Acquisition Activity Look like in 2014***
- Virtual Board Presentation, May 13, 2014, ***Why Every Company Should have an Exit Strategy and the Pitfalls to Avoid***
- Commercial Bankers including The Private Bank, SunTrust, Wells Fargo and Community and Southern Bank, various times First Quarter 2014, ***2013 M&A Market Review and 2014 Outlook***

- Kettering Executive Network; February 2014, ***2013 M&A Market Review and 2014 Outlook***
- Commercial Bankers including The Private Bank, SunTrust, Wells Fargo and United Community Bank, various times First Quarter 2014, ***2013 M&A Market Review and 2014 Outlook***
- Merrill Datasite Panel Discussion February 2014, ***Trends in Mergers & Acquisitions and Corporate Development***
- AMAROK Association Annual Meeting St. Louis MO October 2013, ***Succession Plan Now- the Top 5 Positioning Imperatives and Pitfalls to Avoid***
- Accountants One Panel Discussion September 2013, ***Selling the Closely Held Business***
- Kettering Executive Network; Finance, Banking and Investment Special Interest Group , Panel Discussion August 2013, ***2012 M&A Market Review and 2013 Outlook***
- Institute of Management Accountants, Panel Discussion, March 28, 2013, ***Selling a Closely Held Business***
- Commercial Bankers including The Private Bank, SunTrust, Wells Fargo and United Community Bank, various times First Quarter 2013, ***2012 M&A Market Review and 2013 Outlook***
- Georgia Society of CPAs, September 13, 2012, Fraud and Forensics Accounting Conference, ***First Half 2012 M&A Market Review and Outlook for Second Half of 2012***
- Vistage Presentation, April 19, 2012, ***Top 5: Positioning and Pitfalls to Avoid to Exit Now***
- Vistage Presentation, March 20, 2012, ***Top 5: Positioning and Pitfalls to Avoid to Exit Now***
- Atlanta CPA Association, Lunch and Learn January 26, 2012, ***2011 M&A Market Update and Financing Update***
- The Private Bank Commercial Bankers, January 24, 2012, ***2011 M&A Market Update and Introduction***
- SunTrust Commercial Bankers, June 6, 2011, ***M&A Market Update and Introduction***
- Kennesaw State University Small Business Development Center Seminar, October 23, 2009, ***The \$10 Trillion Opportunity: Max Out Your Exit – A Sellers Guide***
- Georgian Bank News, Newsletter Publication, Article Author, May 27, 2009, ***Managing Through Tough Times: A Q&A with Don Bravaldo of Walden Business***
- Gifford, Hillegass, Ingwersen Luncheon Presentation, May 20, 2009, ***Throw Away the Box...the Art of the Deal in Difficult Times***
- SunTrust Wealth Management, Breakfast Series, December 5, 2008, ***Mergers and Acquisition Update***
- Institute of Management Accountants, Panel Discussion Lunch Series, November 20, 2008, ***Distressed Mergers and Acquisitions and Restructuring: Getting Your Company out of a Mess***
- Institute of Management Accountants, Panel Discussion Dinner Series, February 19, 2008, ***Trends in Mergers and Acquisitions: Selling the Closely Held Business***
- Georgian Bank, Business Luncheon September 20, 2007, ***Valuing Your Business: Current M&A market Update and Exit Planning***
- Windham Brannon, Monthly, Lunch and Learn Series, July 10, 2007, ***The Other Side of the Story-Business Divestitures and a Seller's Viewpoint***

- Institute of Management Accountants, Panel Discussion, Lunch Series, May 24, 2007, ***Trends in Mergers and Acquisitions: Selling the Closely Held Business***
- Georgia Society of CPA's, CPAs in Industry Section, Monthly, Lunch and Learn Series, May 17, 2007, ***The Other Side of the Story-Business Divestitures and a Seller's Viewpoint***
- PayUSA, Quarterly Lunch and Learn Series, May 3, 2007, ***U.S. Middle Market M&A and Acquisition Financing Market Update***
- Georgia Society of CPA's- Atlanta Chapter, September 19, 2006, Panel Discussion on Middle Market Private Equity/Mergers and Acquisitions Update
- Georgia Society of CPA's- Buckhead Chapter, May 16, 2006, ***Panel Discussion on Trends in Mergers & Acquisitions and Private Equity Financing***
- Georgia Society of CPA's- Atlanta Chapter, March 16, 2006, ***Panel Discussion on Trends in Mergers & Acquisitions and Private Equity Financing***
- Northwestern Mutual Financial Network, Atlanta Office, October 13, 2005, ***Lunch and Learn: Effectively Manage the Sale of Your Business.***
- Atlanta Business School Alliance, September 15, 2005, ***Arnold Golden Gregory, LLP Panel Discussion on Middle Market Private Equity / Mergers and Acquisitions Update***
- Georgia Society of CPA's- Atlanta Chapter, June 21, 2005, ***Panel Discussion on Middle Market Private Equity / Mergers and Acquisitions Update***
- Georgia Society of CPA's- Buckhead Chapter, February 15, 2005, ***Panel Discussion on Current Trends in Mergers & Acquisitions***
- Lorman Education Services, October 6, 2004, ***Advanced Business Valuations in Georgia: Deals, Negotiations, Theory, Analysis and Reporting, Atlanta, Georgia.***
- Lorman Education Services, September 21, 2004, ***Acquisition Due Diligence In Georgia, Atlanta, Georgia***
- Executrack, Career Outplacement Presentation, December 9, 2003, ***How to Buy a Business***
- Lorman Education Services, November 7, 2003, ***Advising Business Owners: Tax Saving Strategies and Planning Considerations in Georgia, Atlanta, Georgia.***
- The Mulling Group, Career Outplacement Presentation, November 3, 2003, ***How to Buy a Business***
- Institute of Management Accountants, offices of Arnold Golden Gregory, October 21, 2003, ***Trends In Mergers & Acquisitions***
- Lorman Education Services, September 3, 2003, ***Understanding Business Valuations in Georgia, Just the Basics, Atlanta, Georgia***
- Lorman Education Services, September 25, 2002, ***Understanding Business Valuations in Georgia, Just the Basics, Atlanta, Georgia.***